Andrew Herrera II Prudential California Realty 677 Portola Drive San Francisco CA 94127

## Dear Andrew:

We just want to thank you for all your help in selling our old house and buying our new one. You've been so attentive to detail from the very beginning of the process, and so attentive to our needs and concerns as we made this big decision. Your advice was crucial to us in preparing our house for the market, and we're convinced both your advice and your efforts as a realtor helped us to get the best possible price for the house. We also appreciate how hard you worked to make sure that our bid for our new house was completely clean and professional, and you always went the extra mile to make sure that necessary things happened according to the impossibly tight and pressured time lines of the San Francisco real estate market.

Thank you for being such a pleasure to work with and for being so very good at your job. (You MUST have the best record of any realtor at returning calls!)

Sincerely,
Kate Atm

Kate and Steven