Mr. Andrew Herrera II Prudential California Realty 677 Portola Drive San Francisco, CA 94127

Dear Andrew:

We were so pleased with the expertise and professionalism of your work as our real estate agent both when buying and selling our first home, that we felt compelled to send you a formal letter of thanks.

We can't thank you enough for guiding us through our first home purchase. We know we asked a lot of questions, some pertinent, some far reaching (especially John), but you were always willing to find the answer and put us at ease for what was such a large and sometimes overwhelming undertaking for us at that time.

And when we were suddenly transferred back East recently, you did a wonderful job in selling our home quickly. Your recommendations on pricing, "staging" and timing all helped to match the right buyer for our home in no time at all. And it was very comforting to have a solid back-up offer too!

Andrew, we only wish that we could take you with us because we are still looking for our next home back East. Unfortunately for us, we will always compare all other agents to you and may never be quite as satisfied again.

We look forward to staying in touch with you and please feel free to consider us a reference for any potential clients that walk through your door.

All the best of luck, both personally and professionally.

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Most sincerely,

John and Cecilia D