

Bill and Carol C

We recently had to sell Bill's parents' home in the Balboa Terrace neighborhood. After we had interviewed a couple of agents, one of the neighbors recommended that we look into using Andrew Herrera as our listing agent, since they had been very happy with him and knew that he was the top agent in the neighborhood.

We knew immediately after hearing Andrew's presentation that he was the realtor we were going to use. All of the awards and numbers in his portfolio were more than backed up by Andrew's performance. He got us over asking price on the house after only one open house, and this was after the market had already slowed.

One of the most valuable things Andrew brought to the whole process was his crew of landscapers, painters, contractors, and cleaners, who were all a pleasure to deal with. After having difficulties with a contractor I had found on my own, Andrew recommended someone who dealt with the job in a timely and professional manner on very short notice.

We were also going through a difficult time with the illness of Bill's father, who passed away between the time we got the offer on the house and closing escrow. Andrew was very understanding and kind during this period. Among his other traits are dependability, honesty, and an astute knowledge of the market. He made recommendations on how to stage the house, while staying within our budget; and always returned calls promptly. Also, his marketing of the house, combined with his reputation in the real estate community, resulted in a very large turnout for the open house.

We would definitely recommend Andrew Herrera II as a real estate agent. He is a consummate professional, very energetic and dedicated, and also a very nice person to work with. Thank you, Andrew, for making the process of selling the family home as painless as possible.

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